

NYS Podiatric Medical Association
Budget
May 2013 through April 2016

NYSPMA	May 13 - Apr 14	May 13 - Apr 14	May 14 - Apr 15	May 14 - Apr 15	May '15 - Apr 16	May 15 - Apr 16	May '16-Apr '17
4Q2016		FYE		FYE		FYE	DRAFT
Estimate thru 04/30/2016	Budget	Actuals	Budget	Actuals	Budget	Actuals	Budget
Income							
4000 · Association Dues 13-14	775,000.00	748,437.00					
4000 · Association Dues 14-15			740,000.00	686,558.29		35,718.83	
4000-18 · Association Dues 2015-16					700,000.00	663,009.85	650,000.00
4010 · Life Member Dues	500.00	800.00	1,000.00	200.00			
4210 · Exhibitor Fees	725,000.00	812,715.00	750,000.00	710,121.00	850,000.00	737,532.80	700,000.00
4211 · CC - Event	26,000.00	39,805.00	32,000.00				
4230 · Exhibit Hall Pass	2,500.00	3,375.00	2,900.00				
4320 · Other SeminarAlliance meeting		-		-		3,000.00	5,000.00
4410 · Advertising	4,500.00	4,121.00	4,200.00	110.03	4,000.00	500.00	20,000.00
4436 · Foundation Overhead	115,000.00		115,000.00	115,000.00	115,000.00	115,000.00	115,000.00
4460 · Interest Income		795.73	600.00	620.96	800.00	862.74	800.00
4500 · Investment Return							
4500 · Investment Return - Other		-					
4501 · Interest Income				356.28			
4503 · Realized Gains/Loss on Security		6,474.58	7,000.00	3,111.72	6,000.00	(6,098.43)	5,000.00
4504 · Portfolio Architect Gains/Loss		(579.00)					
4603 · Dividend Income		4,153.79	3,000.00	3,583.94	3,000.00	2,003.11	2,000.00
4604 · Advisory Fees		(512.32)			(2,500.00)	(2,027.87)	(1,500.00)
Total 4500 · Investment Return	0.00	9,537.05	10,000.00	7,051.94	6,500.00	(6,123.19)	5,500.00
4610 · Non-Dues Income	138,000.00	125,242.11	140,000.00	24,832.06	40,000.00	70,451.59	75,000.00
4620 · Radiology Course	25,000.00	22,830.00	22,000.00	26,875.00	25,000.00	31,310.00	25,000.00
4621 · Codingline Seminar	35,000.00	63,677.83	50,000.00	49,846.80	50,000.00	35,112.80	35,000.00
4622 · ICD-10 Seminars Webinars						7,859.75	
4625 · Podiatry Protection Program	152,000.00	47,394.12	150,000.00	218,554.00	150,000.00	143,845.00	140,000.00
4800 · Revenue - Storm Relief		-					
4900 · Rental Income & late fees - 1255					141,000.00	43,898.06	242,000.00
Total Revenue	1,998,500.00	1,878,729.84	2,017,700.00	1,839,770.08	2,082,300.00	1,881,978.23	2,013,300.00
Gross Revenue	1,998,500.00	1,878,729.84	2,017,700.00	1,839,770.08	2,082,300.00	1,881,978.23	2,013,300.00
Expense							
5000 · Salaries and Employee Benefits							
5005 · Gross Payroll	598,000.00	388,458.00	24,000.00	39,625.28			
5010 · Employer FICA	30,000.00	13,787.40	1,488.00	2,372.77			
5011 · Employer Medicare	8,600.00	4,229.42	348.00	547.60			
5020 · Federal Unemployment Tax	600.00	595.12	144.00	61.22		(34.56)	
5025 · NY Metro Tranport Tax						(1.08)	
5030 · NYS Unemployment Tax	1,000.00	550.35	600.00	272.53		72.94	75.00
5035 · New Jersey ER Disabilitiy tax						160.00	160.00
5050 · Health Benefit Plan	115,000.00	94,205.40					
5060 · Pension Plan	65,800.00	39,407.41		4,383.12		311.39	312.00
5070 · Personnel Adv/Agency Fees		295.00	1,480.00				
Total 5000 · Salaries and Employee Benefits	819,000.00	541,528.10	28,060.00	47,262.52	-	508.69	547.00

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		FYE		FYE		FYE	DRAFT
	Budget	Actuals	Budget	Actuals	Budget	Actuals	Budget
5100 · Professional Fees							
5110 · Auditor	27,500.00	27,500.00	27,500.00	27,500.00	27,500.00	17,523.00	20,000.00
5111 · Management Fees		173,370.11	611,400.00	611,400.00	648,084.00	644,000.00	676,807.50
5120 · Bank & Credit Card Service Chi	48,000.00	48,998.34	51,000.00	22,248.85	50,000.00	58,355.22	50,000.00
5130 · Computer Consultant	7,000.00	11,309.80	7,000.00	10,137.50		112.00	
5135 · Insurance Consultant	40,000.00	39,381.54	45,000.00	45,644.00	46,000.00	49,496.00	52,000.00
5140 · Consultant/Public Relation	46,000.00	45,628.94	41,000.00	15,386.56	41,000.00	15,791.10	42,000.00
5150 · Billing Coding Consultant					85,000.00	82,726.36	85,000.00
5170 · Payroll/Tax Services 401K	2,100.00	1,282.91	550.00	1,955.62		1,244.95	
5180 · Pension Plan Admin Serv	2,500.00	3,060.00	2,100.00	1,020.00	300.00		
5190 · Temporary Staff/Overtime/Bldg	2,000.00	4,001.50	1,500.00	777.00			
Total 5100 · Professional Fees	175,100.00	354,533.14	787,050.00	736,069.53	897,884.00	869,248.63	925,807.50
5200 · Conferences, Seminars & Programs							
5200-18 · Codingline NY16 Expenses	16,800.00	22,895.63	23,000.00	21,390.17	23,000.00	14,004.55	15,000.00
5201-18 · Radiology Program Expense	9,200.00	8,060.00	10,000.00	11,257.20	12,000.00	13,995.71	14,000.00
6000 · Headquarters/Occupancy							
6010 · Headquarters Common Fees	36,500.00	25,291.36	36,500.00	27,126.32	30,000.00	29,913.92	30,000.00
6030 · Utilities-Con Edison	11,000.00	7,052.51	5,000.00	12,218.94	3,000.00	3,565.07	
6050 · Trash Removal	1,400.00	860.39	2,500.00	2,342.07	600.00	122.23	
6050.1 Office Relocation			50,000.00	4,476.57	7,000.00	18,056.34	
6060 · General Repairs	4,100.00	1,313.92	4,000.00	592.98	2,000.00		2,000.00
6080 · NYC Property Tax	25,300.00	15,103.75	25,000.00	33,234.43	35,000.00	35,159.09	36,000.00
Total 6000 · Headquarters/Occupancy	78,300.00	49,621.93	123,000.00	79,991.31	77,600.00	86,816.65	68,000.00
6200 · Equipment Leases							
6200-01 · Copiers/Printer	8,500.00	5,284.08	1,700.00	7,097.40			
6200-03 · Postage Meter	5,500.00	3,481.46	5,200.00	4,874.77	5,200.00	4,933.19	5,100.00
6200-04 · Automobile	6,000.00	2,486.04					
6200-05 · Computer Program	7,000.00	3,997.00	7,000.00	7,336.00	8,400.00	9,962.00	
Total 6200 · Equipment Leases	27,000.00	15,248.58	13,900.00	19,308.17	13,600.00	14,895.19	5,100.00
6210 · Maintenance Agreements							
6210-04 · Air Conditioning	1,450.00	973.84	1,450.00	696.21	1,450.00		
6210-06 · Telephone	1,080.00	2,224.00	-	1,789.49			
6210-08 · Equip. Repairs General	2,500.00	2,075.34	1,500.00	431.06	2,000.00		
Total 6210 · Maintenance Agreements	5,030.00	5,273.18	2,950.00	2,916.76	3,450.00	-	-
6220 · Equipment Purchases (<\$1000)	3,000.00	1,139.79	1,000.00				
6300 · Insurance Policies							
6300-04 · Crime-Employee Theft & Foi	2,500.00	82.00					
6300-05 · Fidelity Bond	82.00	-					
6300-06 · NYS Disability	760.00	130.50		202.70			

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6300-07 · Commerical/Office Package	4,900.00	3,446.03	5,500.00	1,419.11		2,829.55	3,000.00
6300-08 · Umbrella	600.00	325.00		249.98	700.00	698.94	700.00
6300-09 · Work Comp	1,800.00	1,235.52		1,772.96		-	-
6300-10 · Executive Life - Other	4,550.00	3,250.84					
6300-13 · Executive Disability Insuranc	4,500.00	4,038.07					
Total 6300 · Executive Life	9,050.00	7,288.91	-	-	-	-	-
6300-11 · Automobile (Rental)	1,400.00	1,071.00		82.50		165.00	
6300-12 · D&O	2,575.00	2,584.80	2,900.00	1,484.20	3,000.00	1,045.80	960.00
6300-14 · CC Cancellation Insurance	2,000.00	956.30	2,000.00		2,000.00	1,079.28	1,100.00
Total 6300 · Insurance Policies	25,667.00	17,120.06	10,400.00	5,211.45	5,700.00	5,818.57	5,760.00
6400 · General Office							
6410 · Computer Supplies/Software	500.00		500.00	2,360.27	1,000.00	226.76	300.00
6420 · Office Supplies	8,600.00	6,838.01	500.00	6,957.46	500.00	1,797.84	500.00
6430 · Office Storage						32,341.25	1,500.00
6431 · Kiosk NYCPM							3,000.00
6510 · Postage	5,100.00	6,215.22	5,500.00	2,118.10	3,000.00	3,371.43	3,500.00
6520 · Stationery/Forms	1,000.00		2,000.00		1,000.00	1,814.72	1,500.00
6530 · Telephone Usage	9,000.00	4,725.77	3,000.00	7,483.76		1,293.36	
6540 · On Line Services				900.00	900.00	1,750.00	1,750.00
Total 6400 · General Office	24,200.00	17,779.00	11,500.00	19,819.59	6,400.00	42,595.36	12,050.00
6600 · Dues/Publications & Filing Fees							
6601 Filing Fees and Membership	1,900.00	1,575.50	1,800.00	2,450.01	1,800.00	650.00	500.00
6605 · Prof. Association Dues	100.00	99.00	100.00	801.37	700.00	(478.22)	
6610-18 · Conference - Alliance mtg						10,110.40	6,000.00
Total 6600 · Dues/Publications & Filing Fees	2,000.00	1,674.50	1,900.00	3,251.38	2,500.00	10,282.18	6,500.00
6901 · Bad Debt Expense		73,500.00		27,834.00			
Total 6901 · Bad Debt Expense	0.00	73,500.00	-	27,834.00	-	-	-
7000 · Miscellaneous		106.66		1,504.25		3,058.54	1,500.00
	0.00	106.66	0.00	1,504.25	0.00	3,058.54	1,500.00
7005 · Business & Travel - President							
7005-01 · President Hotel	4,300.00	3,434.49	4,300.00	5,586.46	5,500.00	3,701.31	7,000.00
7005-02 · President Meals	2,200.00	1,502.37	2,200.00	1,002.80	1,000.00	1,111.36	1,500.00
7005-03 · President Trans.	5,000.00	5,332.79	6,000.00	8,330.26	8,500.00	3,628.12	8,500.00
7005-04 President Conferences						570.00	1,000.00
Total 7005 · Business & Travel - President	11,500.00	10,269.65	12,500.00	14,919.52	15,000.00	9,010.79	18,000.00
7100 · Business & Travel - Officers							
7110-01 · Officers Hotel				2,098.71	2,000.00	2,571.09	3,000.00
7110-02 · Officers Meals				1,741.22	2,000.00	3,396.88	4,000.00
7110-03 · Officers Trans.				4,874.10	3,500.00	1,781.06	3,500.00
Total 7110 · Business & Travel - Officers	0.00	-	-	8,714.03	7,500.00	7,749.03	10,500.00

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7400 · Business & Travel - BOT							
7400-01 · BOT Hotel	8,500.00	11,029.13	8,500.00	4,545.70	5,000.00	1,565.74	5,000.00
7400-02 · BOT Meals	8,500.00	8,881.28	8,500.00	5,626.91	5,500.00	5,890.88	5,000.00
7400-03 · BOT Transportation	9,500.00	6,134.75	9,500.00	6,372.53	6,000.00	6,291.76	6,000.00
Total 7400 · Business & Travel - BOT	26,500.00	26,045.16	26,500.00	16,545.14	16,500.00	13,748.38	16,000.00
7600 · Business & Travel - Exec.Dir							
7600-01 · Exec. Director Hotel	4,800.00	2,689.39	5,000.00	2,573.31	3,000.00	2,614.24	3,000.00
7600-02 · Exec. Director Meals	1,100.00	687.15	1,100.00	3,191.51	1,500.00	1,734.35	1,750.00
7600-03 · Exec. Director Travel	10,000.00	7,821.33	10,000.00	8,209.34	8,500.00	7,841.35	8,000.00
7600-04 · Exec. Director Conferences		-	-	3,763.07	5,000.00	3,967.20	5,000.00
Total 7600 · Business & Travel - Exec.Dir	15,900.00	11,197.87	16,100.00	17,737.23	18,000.00	16,157.14	17,750.00
7701 · Business & Travel - Other							
7700 · Staff Travel	4,000.00	10,403.88	6,000.00	502.29	1,500.00	233.67	500.00
7701 · Business & Travel - Other - Other		121.04					
7800 · NYSPMA House of Delegates	85,000.00	77,107.46	85,000.00	67,169.04	75,000.00	72,574.85	75,000.00
7810 · APMA House of Delegates	45,000.00	27,412.92	45,000.00	33,581.51	35,000.00	45,127.97	45,000.00
Total 7701 · Business & Travel - Other	134,000.00	115,045.30	136,000.00	101,252.84	111,500.00	117,936.49	120,500.00
8000 · Committee and Program Expense							
8010 · General Committee Expense	12,000.00	28,436.83	16,000.00	4,388.43	13,000.00	6,551.41	16,200.00
8011 · APMA PAC					2,000.00	2,350.00	2,500.00
8015 · Strategic Planning	17,000.00	15,454.96	17,000.00	19,610.93	18,000.00	13,984.12	20,000.00
8200 · Legal Fees - Feldman Keiffer	59,500.00	59,038.95	59,500.00	55,363.05	59,500.00	65,148.98	65,000.00
8210 · Podiatry Protection Program	140,000.00	250,128.91	150,000.00	65,137.84	150,000.00	73,076.84	85,000.00
8300 · Legislative Relations							
8300-01 · Legislative Day	6,000.00	2,269.05	6,000.00	1,036.76	6,000.00	3,374.41	3,500.00
8300 · Legislative Relations - Other	75,000.00	56,876.36	75,000.00	61,737.20	65,000.00	56,502.15	65,000.00
Total 8300 · Legislative Relations	81,000.00	59,145.41	81,000.00	62,773.96	71,000.00	59,876.56	68,500.00
Total 8000 · Committee and Program Expense	309,500.00	412,205.06	323,500.00	207,274.21	313,500.00	220,987.91	257,200.00
8400 · Communications/Marketing							
8400 · Communications/Marketing - Ot	0.00	500.00					
8400-01 · Communication/Marketing	0.00						
8400-03 · Storm Relief Grant							
8400-06 · Membership Services	2,450.00	480.00	2,000.00	480.00	1,000.00		1,000.00
8400-08 · Web Site Hosting	300.00	275.00	300.00	150.00	300.00	300.00	300.00
8400-09 Website Development	0.00	-	34,000.00	3,285.00	28,000.00	24,069.50	7,500.00
Total 8400 · Communications/Marketing	2,750.00	1,255.00	36,300.00	3,915.00	29,300.00	24,369.50	8,800.00
8450 · Events	26,000.00	22,334.56	26,000.00		-		

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8500 · Exhibitors							
8500-01 · Hall Rental	227,000.00	227,471.44	230,000.00	241,120.80	260,000.00	257,324.80	260,000.00
8500-02 · Drayage	70,000.00	79,226.00	80,000.00	72,212.59	80,000.00	71,121.06	75,000.00
8500-04 · Refreshments	38,000.00	62,971.52	65,000.00	115,496.79	116,000.00	69,973.20	75,000.00
8500-06 · Marketing	2,800.00	4,052.28	3,500.00		3,000.00		-
8500-08 · Security	18,400.00	18,316.04	18,400.00	16,951.00	17,500.00	18,873.48	20,000.00
Total 8500 · Exhibitors	356,200.00	392,037.28	396,900.00	445,781.18	476,500.00	417,292.54	430,000.00
8510 · Meetings and Receptions							
8510-01 · Past Pres.Breakfast	1,600.00	1,170.00	1,600.00	1,256.53	1,500.00	1,326.00	1,500.00
8510-05 · Student Reception	0.00	9,779.52	10,000.00	10,232.72	11,000.00	5,759.40	6,000.00
8510-07 ·Guest Relations/First Spouse	2,500.00	2,119.20	2,500.00	2,475.93	2,500.00	1,739.80	2,000.00
Total 8510 · Meetings and Receptions	4,100.00	13,068.72	14,100.00	13,965.18	15,000.00	8,825.20	9,500.00
8700 · Printing and Production							
8700-04 · Newsletter Series	275.00	223.29	275.00	1,500.28			
Total 8700 · Printing and Production	275.00	223.29	275.00	1,500.28			
9940 · Prior Year Adjustments				2,260.16		8,798.16	
66900 · Reconciliation Discrepancies							
Total Expense	2,072,022.00	2,112,162.46	2,000,935.00	1,809,681.10	2,044,934.00	1,906,099.21	1,942,514.50
Net Revenue	(73,522.00)	(233,432.62)	16,765.00	30,088.98	37,366.00	(24,120.98)	70,785.50

Bank balances as of 04/30/2016

Account Name	Account #	4/30/2016
NYS PODIATRIC OPERATING	16068769	360,986.22
NYS Podiatric Medical Assoc - Reser	9854323533	537,247.88
NYS PODIATRIC -MONEY MARKET	5004193514493	355,561.84
NYSPMA M&T Securities Portfolio	AYC-920464	115,198.10
PODIATRY PROTECTION PROGRAM	5004196764467	296,717.59
Storm Relief Fund	9858792147	35,549.99
NY PODIATRIC POLITICAL ACCOU	16068801	143,165.06
NYSPMA Capital One	7140349962	103,608.89
		1,948,035.57
Divisions - at end of last fiscal		337,551.64